

Your Complete Guide to Our Service Offerings

SERVICES AND COMPETENCIES ACROSS
NEW CHARTER - ALL IN ONE PLACE.



Discover the full breadth of our capabilities.

This guide highlights the exceptional services and competencies we offer, all within the extensive New Charter network.

We offer the best of both worlds: locally delivered IT solutions supported by the vast resources of New Charter's nationwide network. Our strength in numbers and depth of knowledge means you'll always stay one step ahead.

By blending our local market understanding with industry-leading solutions, we provide IT services that can scale with you.



Services at a Glance

FOUNDATIONAL IT SERVICES

Core Support and Training

- Live 24x7 support
- Custom user training
- Apple support

Data Management

- Hosted data center
- Data center migration

Cloud and Microsoft Solutions

- Cloud solutions
- Microsoft solutions

MODERN IT SERVICES

Application and Software Development

- Application development managed application services
- Integration and data exchange solutions
- Microsoft stack
- SAP business one

Web Services and Support

- Design and development
- Managed hosting
- On-demand support
- SEO and e-commerce

Strategy and Consultation

- Business objectives and goals
- Digital transformation and methodology
- BlueSky executive session

CYBERSECURITY SERVICES

Foundational Security and Compliance

- Password management
- Security audits and assessments
- Managed security services
- Security policies
- Regulatory compliance
- MFA on prem and cloud
- Security, key card and alarm services

Advanced Security Solutions

- True penetration testing
- Managed malware, threat detection and detection response
- Security incident response and breach remediation litigation support

Foundational IT Services

The core hardware, software, and networks that support all digital operations within an organization.

CORE SUPPORT AND TRAINING

LIVE 24x7 Support:

Gain peace of mind with our live 24x7 support. Our team of experts is always available to assist you with any issues or concerns you may have, no matter the time of day.

Custom User Training:

Maximize your team's potential with our custom user training. Our experts will work with you to create a personalized training program tailored to your specific needs and goals.

Apple Support:

Keep your Apple devices running smoothly with our expert Apple support. Our certified technicians are trained to diagnose and resolve any issues you may encounter, ensuring that your devices are always performing at their best.

Offering vertical-specific services in healthcare, education, manufacturing, government, legal, nonprofit, and more.

Nationwide Service Near You

With over 45 locations across North America, our local service technicians are backed by a nationwide team with extensive industry-specific expertise. Our strength in numbers and depth of expertise mean you'll always stay ahead of the game. We blend local community and market know-how with industry-leading scale to provide IT services that grow with you.

This comprehensive menu of services showcases our full capabilities, ensuring you have access to the complete range of support and solutions we offer. Explore our map to see all our locations and discover the reach of our services. Wherever you are, we're right there with you.

DATA MANAGEMENT

Hosted Data Center:

Protect your data and ensure business continuity with our hosted data center services. Our state-of-the-art data center is designed to provide maximum security, reliability, and scalability.

Data Center Migration:

Our experts will help you plan and execute a seamless migration to ensure that your data center is always up to date and performing at its best.

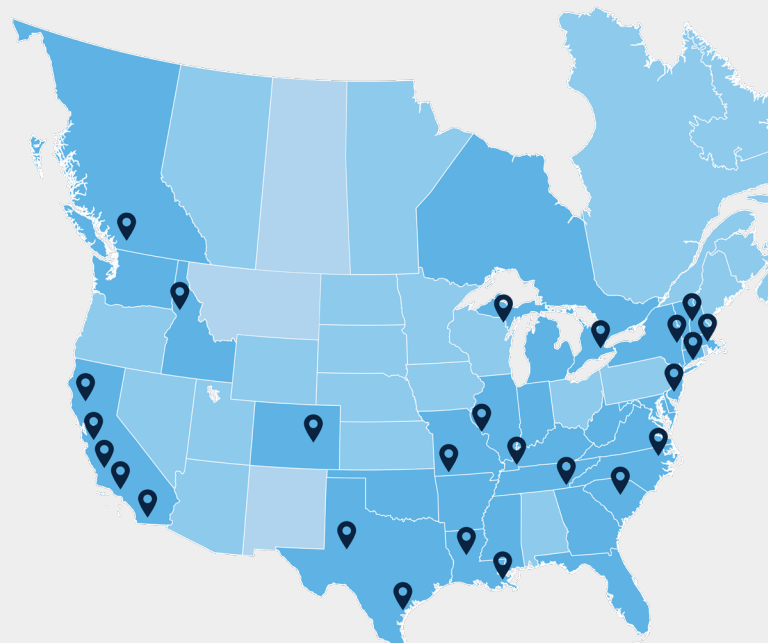
CLOUD AND MICROSOFT SOLUTIONS

Cloud Solutions:

Take your business to new heights with our cutting-edge cloud solutions. Our powerful and flexible cloud solutions are designed to help you grow your business, increase efficiency, and reduce costs.

Microsoft Solutions:

We're among the top 1% of all Microsoft partners. Transform the way you do business with our comprehensive Microsoft solutions. From Microsoft 365 to Azure, our experts will help you leverage the full potential of Microsoft's powerful suite of tools.



Modern IT Services

Agile solutions that enhance efficiency, security, and scalability across an organization's digital landscape.

APPLICATION AND SOFTWARE DEVELOPMENT

Application Development:

Bring your ideas to life with our expert application development services. Our experienced developers will work with you to create custom applications that meet your unique needs, from concept to launch and beyond.

Managed Application Services:

Ensure your applications are always running smoothly. Our experts will monitor your applications 24/7, provide ongoing support and maintenance, and help you optimize your applications for maximum performance.

Integration and Data Exchange Solutions:

Integrate your applications and streamline data exchange with our integration and data exchange solutions. We will work with you to identify the best solutions for your needs and ensure that your systems are seamlessly connected.

Microsoft Stack:

Leverage the full potential of Microsoft's powerful suite of tools with our Microsoft stack development services (Azure, Microsoft 365, .Net Development, Power BI Platform, SharePoint etc.). Our experts are highly skilled in Microsoft technologies and can help you build custom applications and solutions that maximize your productivity.

SAP Business One:

Transform your business with SAP Business One (MS SQL Server Database, SAP HANA + Analytics, Business One Cloud). Our experts have extensive experience implementing SAP Business One solutions, helping businesses streamline processes, improve efficiency, and drive growth.

Software Development:

Get custom software solutions that meet your unique needs with our software development services. Our team of experienced developers will work with you to understand your business needs and create software that is tailored to your specific requirements.

WEB SERVICES AND SUPPORT

Design and Development:

Get professional and creative design and development services that meet your unique needs with our experienced team. We specialize in developing engaging, user-friendly websites and custom applications that are tailored to your business needs.

Managed Hosting:

Ensure your website is always fast, secure and available with our managed hosting solutions. Our team will monitor your website 24/7, provide ongoing support and maintenance, and help you scale your hosting as your business grows.

On Demand Support:

Get the support you need when you need it with our on-demand support services. Our experts are always available to help you resolve issues quickly and efficiently, so you can focus on running your business.

SEO and E-Commerce:

Improve your online visibility and drive sales with our SEO and e-commerce solutions. Our team of experts will work with you to optimize your website for search engines and develop effective e-commerce strategies that help you reach more customers and grow your business.



STRATEGY AND CONSULTATION

Business Objectives and Goals:

Achieve your business goals with our strategy and consultation services. Our experienced consultants will work with you to identify your business objectives, develop strategies to achieve them, and provide ongoing guidance and support to help you succeed.

Digital Transformation and Methodology:

Our approach to digital transformation is both unique and effective. Our proprietary Digital Transformation Methodology, developed by experienced professionals, goes beyond tech adoption to align with clients' financial and operational goals while driving continuous improvement. This methodology offers a structured blueprint for modernizing operations, processes, and systems, ensuring that tools are effectively utilized by everyone from employees to customers. By bridging the "consumption gap"—where products' full potential is underused—we make our tools genuinely valuable.

BlueSky Executive Session:

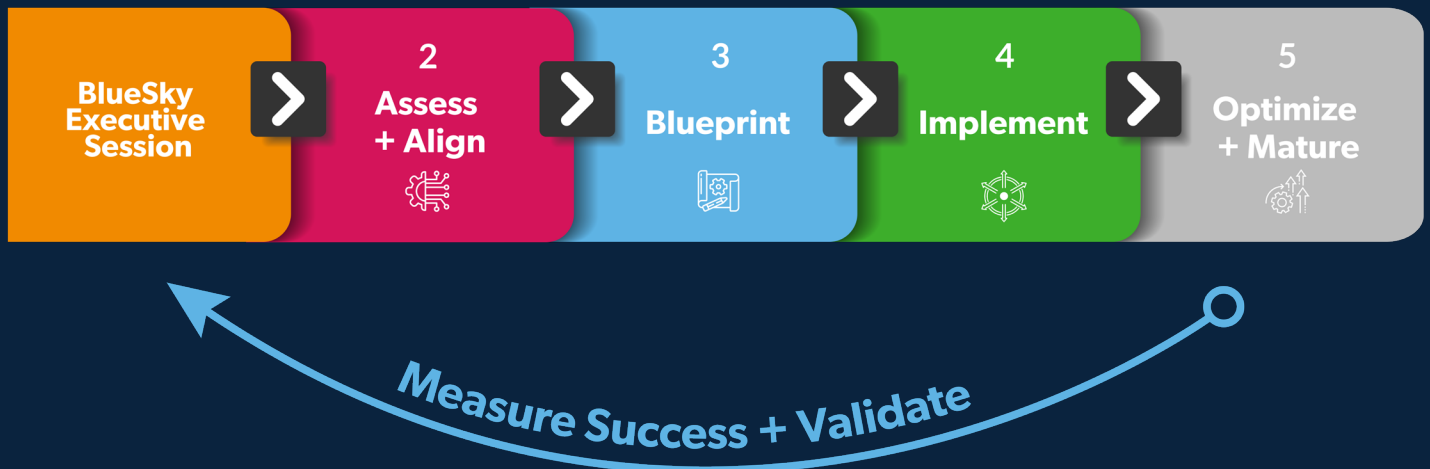
A BlueSky session is a strategic technology session designed to create a tailored technology roadmap for your company. Led by our specialists, including virtual Chief Information Officers (vCIOs), this industry-specific session focuses on your unique challenges, needs, and goals. This process is part of a comprehensive digital transformation methodology that covers phases like Assess + Align, Implement, Build-Out, and Optimize + Mature.

It's designed to enhance client experience, forecast revenue, and create consistency in professional services, all while ensuring your technology aligns with your business objectives. Beyond addressing immediate IT concerns, the BlueSky process involves strategic discussions about automation, data utilization, collaboration tools, and security to help you achieve your goals.

DIGITAL TRANSFORMATION

M E T H O D O L O G Y

Powered by New Charter Technologies >



Cybersecurity Services

Protection of an organization's digital assets through advanced threat detection, prevention, and response solutions.

SECURITY AND COMPLIANCE

Password Management:

Securely manage and protect your passwords with our password management solutions. Improve security and reduce the risk of data breaches.

Security Audits and Assessments:

Get a comprehensive assessment of your organization's security posture with our security audits and assessments. Our experts will help identify vulnerabilities and provide recommendations to improve your security measures.

Managed Security Services:

Protect your organization. Our team of experts will monitor your systems 24/7, detect and respond to threats in real-time, and provide ongoing security support and guidance.

Security Policies:

Develop and implement effective security policies with our security policy development and consulting services. Our experts will help you create policies that meet regulatory requirements and best practices, and provide ongoing support to ensure compliance.

Regulatory Compliance:

Stay compliant with industry regulations and standards with our regulatory compliance consulting services. Our experts have deep expertise in a wide range of regulatory frameworks, including HIPAA, CMMS, GCC High, GCC, DOD, NIST, and SOC2 compliance.

MFA On Prem and Cloud:

Securely manage access to your systems with our multi-factor authentication (MFA) solutions. Our MFA solutions are available for both on-premises and

cloud-based systems, providing an additional layer of security to protect against unauthorized access.

Security, Key card + Alarm Services:

Our security experts will work with you to design and implement a custom security plan that includes key card access and alarm services.

ADVANCED SECURITY SOLUTIONS

True Penetration Testing:

Simulate real-world attacks on your systems and applications with our true penetration testing. Our team of certified ethical hackers will identify vulnerabilities and provide actionable recommendations to improve your security posture.

Managed Malware, Threat Detection + Detection Response:

Stay ahead of threats with our managed malware, threat detection, and detection response services. Our team of security experts will monitor your systems 24/7, detect and respond to threats in real-time, and provide ongoing guidance and support.

Security Incident Response and Breach Remediation:

Be prepared for security incidents with our security incident response and breach remediation services. Our team of experts will work quickly to identify and contain security incidents, minimize the impact, and provide remediation services to get you back up and running.

Litigation Support:

Get the expert support you need for litigation related to security breaches and incidents. Our team of security experts can provide forensic analysis, expert witness testimony, and other litigation support services.